

# Innovation in Mobility: What's in our Future?



**2019 MRC ReloFest**  
*Re-Thinking Global Mobility*

**APRIL 2 - 3, 2019**  
**MILWAUKEE**

# Panelists

Moderator: Dori McBride, RELO Direct

- Sandy Weaver - Director of Account Management, SML
- Betsy Ortolano - Global Mobility Policy Manager, Accenture
- Jen Stein - Managing Director, Global Tax Network (GTN)
- Lisa Fontana - Business Development, Quicken Loans
- Stephanie Lewin - Global Immigration, Envoy Global



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# Why is Innovation Important to Mobility?

- Compete for the best talent
- Overcome challenges
  - US Domestic
  - Globally



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# Innovative Solutions: Household Goods



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# Innovative Solutions: Household Goods

- Rental trucks
- Containerized services
- Moving Labor
- Hybrid Options



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# HHG Solutions + Managed Oversight = Innovation

- Manage the supplier relationship
- Creative payment options



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# Innovation: International Traveler Management

Betsy Ortolano

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# Innovation: Global Tax

Jen Stein

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# Innovation: Mortgage Technology

- What do consumers expect?
  - The ability to apply for and complete a mortgage application fully online.
- More data, how to best use it?
  - Machine learning and AI will require less client input and allow for a tailored experience.



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# Innovation: Mortgage Technology

- Increased automation, what will it do?
  - Save time for client and lender with data import functionality.
- E-Closings, how soon?
  - Pilots in process with active lobbying happening at the state level.



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# Innovation: Immigration

Stephanie Lewin

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Questions and Thank You!



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